ESG INTEGRATION OVERVIEW, PROXY VOTING AND ENGAGEMENT POLICIES

INTRODUCTION

At Walter Scott, we believe that successful long-term investment requires the integration of financially material environmental, social and governance (ESG) considerations throughout our process, alongside a commitment to engaged ownership on behalf of our clients. The assessment of financially material ESG factors is consistent with our fiduciary duty to our clients to evaluate the factors that could have an impact on a company's ability to prosper over the long-term.

Our approach to ESG integration and stewardship focuses on three key areas: ESG research & analysis, proxy voting and engagement. Our Research team and Investment Executive integrate ESG analysis into our investment process, and the Research team oversees ongoing proxy voting and engagement, supported by our Stewardship & Sustainability team.

ESG INTEGRATION

Experience has taught us that the companies that make the best long-term investments for our clients typically adhere to the highest standards of corporate governance and effectively manage sustainability factors. Reflecting their importance, we seek to identify the issues most relevant to each company from a financial perspective and integrate this analysis into our investment process.

ENGAGEMENT

We believe engagement with companies is central to good stewardship. Through constructive dialogue with company management, we seek greater insight into the risks and opportunities that can affect a company's ability to deliver long-term value for clients. Engagement also gives us a platform to raise and discuss improvements where we believe such improvements could potentially enhance the long-term financial performance of a company.

PROXY VOTING

Considered proxy voting helps us to support effective corporate governance and protect long-term shareholder value. It allows us to promote the interests of our clients by expressing our views and initiating or contributing to change where required.

We consider every resolution on an individual basis, and we ultimately vote at shareholder meetings in a manner we believe to be consistent with our clients' best interests.



STEWARDSHIP & SUSTAINABILITY GOVERNANCE

AOP Group operates under delegation from the IMC and provides a quarterly update. In addition, any recommendations for engagement activity are presented to the ISSC.

Effective 1 September 2019. Revised 11 April 2025

GOVERNANCE AND OVERSIGHT

Our Investment Management Committee (IMC) is responsible for overseeing all investment activity at Walter Scott, including our approach to ESG integration and stewardship. The IMC delegates responsibility for the governance and oversight of proxy voting and engagement to the Investment Stewardship & Sustainability Committee (ISSC), which includes members of our Investment and Investment Operations teams, as well as representatives from Risk & Compliance to strengthen oversight and bring an independent perspective to the Committee.

The ISSC has in turn delegated operational responsibility for key elements of its remit to specialist groups with representation from relevant parts of the firm (see chart). Our Proxy Voting & Engagement Group supports our stewardship activities, and our ESG Research Group supports our work on ESG Integration via thematic research and support on specialist topics such as climate scenario analysis and social and environmental supply chain risks.

Additionally, the Sustainability Communications and Reporting Group and Sustainability Policy and Regulations Group focus on external reporting and emerging policy and regulations respectively. The firm also has a specialist group that implements our framework for assessing the suitability of investments for clients with additional social and / or environmental investment objectives, and a Sustainability Client Group that coordinates interactions with clients relating to additional ESG integration, stewardship or sustainability requirements.

CONFLICTS OF INTEREST

In the event of a conflict of interest, or a potential conflict of interest, we follow our Conflicts of Interest Policy. We also adhere to the conflicts policy of our parent company BNY. Our Proxy Voting Policy outlines our approach to any ambiguity or potential conflicts of interest in relation to proxy voting.

REPORTING

We are committed to keeping our clients fully informed of our ESG integration and stewardship activities through regular communication.

We publish an annual Sustainability Report. The report evidences our work and views on sustainability matters over the previous year. Our annual Sustainability Report incorporates our response to the UK Stewardship Code.

We also publish an overview of how we have addressed the Shareholder Rights Directive II in implementing our engagement policy over the previous 12 months and additional disclosure of our proxy voting record is available on our website.

In June 2024 we published our second TCFD Report, available on our website. This regulatory annual report sets out our approach to managing climate-related risks and opportunities across our business.

SIGNATORIES AND MEMBERSHIPS

Underlining our commitment to the principles of ESG integration and good stewardship, and to provide access to additional ESG integration and stewardship insights, we are signatories to or members of several initiatives that we believe represent the best interests of clients. Details are available on our website.

LEARNING & DEVELOPMENT

Knowledge sharing and continuous development are important elements of our investment research process. The Research and Stewardship & Sustainability teams are encouraged to deepen their knowledge by attending seminars, conferences, and events. In addition to relevant Stewardship & Sustainability team qualifications, a number of the Research team have also completed training certificates in aspects of ESG and climate integration. The firm has a regular programme of external speakers to share insights and challenge our understanding of established and emerging ESG integration and stewardship issues.

ADDITIONAL OBJECTIVES PORTFOLIOS (AOP)

We launched an additional framework and process in 2022 for clients who want their portfolios to be managed in line with additional sustainability requirements, such as the 'Article 8' disclosure regime set out in the EU SFDR. Further details on our AOP capability and process are available on request.

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ESG INTEGRATION OVERVIEW

Our business was founded over 40 years ago with the firm conviction of being long-term active owners of high quality companies on behalf of clients, and this core investment philosophy continues to serve us well to this day. From inception, our investment professionals have sought to identify, understand and take account of all financially material risks and opportunities confronting potential and current investments, including those arising from Environmental, Social and Governance (ESG) factors.

ESG integration is therefore a key part of ensuring that we understand all financially material risks and opportunities pertaining to the companies included in our clients' portfolios and that we factor these insights into our investment decision-making process. As businesses confront increasing sustainability expectations and challenges, it is an important subset of fundamental investment research and analysis.

We define and approach ESG integration in a way that is entirely consistent with fulfilling our fiduciary duty. We therefore incorporate ESG integration for all of our clients, as our research would be incomplete without this information. This document sets out our approach to this important part of our investment process.

ESG INTEGRATION PROCESS

Our Investment team has considered relevant ESG factors in our analysis from the inception of the firm, and has done so in a more structured way as part of our research methodology for over 25 years. In recent years, there has been a significant increase in expectations regarding how companies operate, as well as heightened focus on the social and environmental impact of their core products. These expectations have resulted in businesses working in an increasingly complex commercial and regulatory environment, where reputation and integrity matter more than ever. The physical impacts and potential transition risks arising from climate change are also creating new challenges for all businesses.

We do not believe that ESG factors can be usefully assessed in isolation from the financial analysis of our investments. Our long-established 'Seven Sisters' integrated research framework (see inset box) remains unchanged, with ESG factors integrated by the relevant stock champion primarily under the 'Integrity' dimension.

Since 2021, we have augmented our analysis with a framework focused on Integrity (effectively an expansion of that section of the Seven Sisters). Like the Seven Sisters, this framework is applied to all investee companies regardless of sector or geography in order to address the material ESG risks and opportunities confronting those businesses. This document forms part of the overall documentation for Research team discussions, Investment Executive meetings and the annual file review process.

The following topics are considered in the Integrity document investment analysis whenever deemed to be financially material:

ENVIRONMENTAL CONSIDERATIONS

Biodiversity risks and impact; water and natural resource usage; circular economy; pollution controls and waste management.

CLIMATE CONSIDERATIONS

Physical climate risks; 'Paris alignment' and transition-related risks and opportunities; climate strategy; climate-related disclosures.

SEVEN SISTERS FRAMEWORK

When we research any company, regardless of geography or sector, we apply the same analytical framework. This framework involves analysis of historical financial records alongside consideration of seven key areas of investigation:

- Business activities and physical footprint
- Integrity (ESG integration)
- Market characteristics
- Control of destiny
- Financial profile
- Management and board
- Valuation and trading

Effective 1 September 2019. Revised 11 April 2025

SOCIAL CONSIDERATIONS AND HUMAN CAPITAL

Bribery and corruption; tax practices; cyber security; AI ethics & data privacy; corporate conduct and culture; product safety and consumer protection.

Human capital management; talent and inclusion; employee relations; labour rights and human rights in the workplace and supply chain; community engagement and social license to operate.

CORPORATE GOVERNANCE

Board and committee composition – independence, skills and experience; director commitment; share structures and voting standards; director and executive remuneration; succession planning and board development.

Related-party transactions and conflicts of interest; auditor independence; corporate disclosure; shareholder protection and rights; capital allocation and dividend policy; capital issuance and dilution; poison pills and anti-takeover practices; political donations.

Identified issues will be considered in Research team and Investment Executive discussions, and where relevant incorporated into proxy voting and engagement activities.

ESG RESEARCH AND RISK MANAGEMENT

Our ESG Research Group supports our work on ESG integration via thematic research and support on topics such as climate risk.

We undertake a quarterly ESG Company Review, where financially material ESG factors are summarised to the Research team, largely on a company level. We also undertake a quarterly ESG Risk Review covering financially material ESG factors across all holdings, as well as various strategies and benchmarks, which provides insights on trends and absolute and relative exposures.

The firm believes that the management of material climate risks is an important element of fiduciary duty. Climate scenario analysis is incorporated into the Integrity Document and updated annually for all holdings. For companies considered to be potentially more exposed to climate risks, Walter Scott conducts Enhanced Climate Assessments. In addition to the integration of holding-level climate risk analysis into our overall process for managing investment risk, we also undertake selective strategy-level climate scenario analysis, with the results reviewed by our Investment Management Committee (IMC) as part of its remit to oversee all investment-related risks.

ESG INTEGRATION DATA

The Research team has access to a number of different sources of ESG data and information, and is supported by the Stewardship & Sustainability team to ensure that it has access to the best available third-party vendor data and analysis. Walter Scott are members of several collaborative industry initiatives which provide access to additional ESG content and analysis.

As part of the Integrity Document, we now include an ESG Integration Datasheet which hosts a range of metrics, such as carbon emissions intensity data and governance metrics. Consistent with our fundamental analysis of financially material risks and opportunities for every investment, on a companyby-company basis we also track carbon emissions history (absolute and intensity), commitments (e.g. Science-Based Target initiative [SBTi] commitments) and reporting (e.g. Task Force on Climate Related Financial Disclosure [TCFD] and Carbon Disclosure Project [CDP]).

OWNERSHIP

This document is owned by Walter Scott's Investment Management Committee and is reviewed annually.

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PROXY VOTING POLICY

INTRODUCTION

Our investment philosophy is to seek out and own high quality, durable and resilient companies with long-term growth potential. We aim to be engaged owners of these companies on behalf of our clients.

The emphasis of our stewardship work is on:

- 'business-as-usual' meetings with management teams on topics that are deemed to be materially relevant to long-term financial performance.
- Thoughtful voting at company meetings to support long-term value creation for our clients.

Considered proxy voting strengthens our ability to be engaged owners of companies on behalf of our clients. It helps us to promote effective corporate governance and the prioritisation of long-term shareholder value creation¹.

OUR APPROACH

Voting complements our engagement with leadership teams by allowing us to express our views on specific issues to protect and promote the best long-term financial interests of our clients.

For clients that delegate voting authority to us, we consider it to be a key lever in our ability to be effective stewards of shareholder capital and part of our fiduciary responsibilities as an investment manager for clients. For these reasons, we have a strong preference for being given full discretionary voting authority by our clients. We carefully consider management's views when determining how to vote at shareholder meetings, but our decision is always subject to our assessment of the likely long-term financial implications, and by extension, client impact.

While we aim to vote at every shareholder meeting and on every resolution, this is on a 'best endeavours' basis and may not always be possible. Instances where we might not be able to vote include, but are not limited to, the following:

- Where the client has directed stock lending. Walter Scott does not undertake stock lending. Any such arrangement rests solely with clients and their appointed custodian. Walter Scott generally does not ask clients to recall stock on loan in order to vote.
- Where the necessary power of attorney is not in place.
- When the proxy-voting documentation is not delivered in a timely manner by the custodian.
- Where jurisdictional restrictions are applicable, such as excluded markets.

As proxy voting can be an effective feedback mechanism, in some instances we will engage with the company in question after the relevant meeting on proxy related matters.

To ensure that we have all the necessary information on an Annual General Meeting or Extraordinary General Meeting, we receive documentation on forthcoming votes from custodians and receive meeting analysis from an external proxy voting advisory service. We consider third party recommendations for information purposes but arrive at voting decisions independently, based on company meeting materials and, where required, engagement with the company for additional information.

1. MONITORING & REVIEW OF PROXY VOTING

The Stewardship & Sustainability team in Investment Operations is responsible for managing the day-to-day proxy voting process. The team works with stock champions to ensure voting is consistent and aligned with our approach.

Voting is overseen by the Proxy Voting & Engagement Group (PVEG), a subgroup of the Investment Stewardship & Sustainability Committee (ISSC). All votes are signed off by one of the Co-Chairs of the ISSC, the Head of Research, the Stewardship and Sustainability Lead, the Head of Research Operations or in their absence a director of Walter Scott. The PVEG reviews proxy voting decisions on a periodic basis.

The PVEG will determine our approach to voting on contentious or sensitive issues, or items that are not expressly covered in our policy, or where further guidance has been requested by a member of the Research team.

¹We do not acquire or hold securities for the purpose or effect of changing or influencing control of management for purposes of Rule 13d-1(b) and Rule 13d-1(c) of the Securities Exchange Act of 1934, as amended. In the event that there is not agreement between the PVEG and the relevant stock champion on our proposed approach to voting, or where there is a particularly material or contentious issue, or a recommendation to vote in a manner that is contrary to our Proxy Voting Policy, the final decision will be referred to the ISSC.

2. CONFLICTS OF INTEREST

Potential conflicts of interest may arise when we exercise our discretionary proxy voting authority on behalf of clients. For example, several of our clients are corporate-sponsored pension schemes associated with companies in which we invest.

Walter Scott as a firm, or senior employees of the firm, could potentially have business or personal relationships with companies or stakeholders involved with the proxies that we are voting. This could be, for example, the issuer, proxy solicitor or a shareholder activist.

This is not an exhaustive list, and we may encounter additional conflicts when exercising our discretionary proxy voting authority. We have designed our Proxy Voting Policy and pre-established voting procedures to ensure that only the interests of our clients influence our voting decisions. In the event of a potential conflict, the matter is referred to the PVEG to confirm whether the voting position in question is consistent with the Proxy Voting Policy.

If the PVEG determines that a vote cannot be made consistent with the Proxy Voting Policy due to an actual or perceived conflict of interest (e.g. if the proxy proposal is not addressed by our pre-established voting guidelines or the conflict is too great) the group will not approve voting. Instead, it will consider options deemed necessary and appropriate to manage the conflict and act in the best interests of clients including, but not limited to, seeking voting direction or consent from clients.

3. VOTING GUIDELINES

We consider all votes on a case-by-case basis, however we have guidelines in place for specific issues. These guidelines are not intended to limit our analysis of individual issues at specific companies, and we will ultimately always apply discretion in reaching voting decisions that are determined to be in the best interests of our clients.

4. BOARDS AND DIRECTORS

4.1 BOARD COMPOSITION AND EFFECTIVENESS

We expect boards to be comprised of individuals who collectively bring a range of collective skills, external experience, support and challenge to the boardroom. We generally prefer to see an independent chair of the board and / or an independent lead director (with the authority to convene the independent directors separately when appropriate).

We generally presume directors are not independent if they have served on the board for ten or more years and we do not consider representatives of shareholders or former company executives to be independent.

Whilst we take into account that corporate governance standards and expectations vary between regions, we typically expect majority independent boards for non-controlled companies. Controlled companies should generally seek to link board independence levels to the economic stake held by minority shareholders. We may engage with companies in the first instance where board independence is in question. If a company is unable to justify the apparent lack of independence, we may subsequently consider voting against the election of all non-independent directors, and / or against the chair of the board where we have material concerns. We generally expect to see diversity on boards and may engage with companies where this is not the case. As such, we support disclosure of a board's process for constructing an effective board, which should include a description of the range of skills, professional experience and personal characteristics represented on the board.

4.2 BOARD COMMITTEES

Where there are separate committees to oversee remuneration, audit, nominations and other topics, we may vote against chairs or members where we have concerns about independence, skills, commitment or the matters overseen by the committee. Our preference is for 100% independent audit and remuneration committees wherever feasible. For non-controlled companies, we expect majority independence for remuneration and audit committees and an independent committee chair. We would also expect to see a majority independent nominations committee. Where these standards are not met, we may engage in the first instance but should that prove ineffective we may subsequently consider voting against non-independent committee members, the chair of the nominations committee and / or the chair of the board or take any other voting action deemed to be appropriate.

4.3 DIRECTOR COMMITMENT AND ATTENDANCE

When voting on directorships, we give consideration to other commitments and the extent to which these might compromise the director's ability to carry out their responsibilities. If we believe a director is not fully committed to their role, we will typically seek to engage with the company in the first instance. If a director persistently fails to attend board and / or committee meetings without a satisfactory explanation, we may consider voting against the re-election of that individual or against the chair of the nominations committee and / or the chair of the board if deemed to be appropriate.

4.4 CLASSIFIED / STAGGERED BOARDS AND VOTING STANDARDS

We generally support declassification of boards and simple majority voting (as opposed to cumulative voting) for director elections. The provision for annual director election by shareholders is, in our view, typically in the best long-term interests of clients.

5. AUDIT

The selection of an external auditor should ideally be subject to annual shareholder approval. There should be transparency in advance of an audit tender so that shareholders can engage with the company in relation to the process should they wish to do so. Generally, it is our preference that the audit firm should be periodically changed. If this is not expected market practice in the relevant region where the company is headquartered, then we would expect that the lead audit partner be rotated periodically, or we may vote against the re-election of the external auditor and / or vote against the chair of the audit committee.

We further expect that there is an appropriate balance between audit and non-audit fees paid to the respective audit firm and will typically not support the re-election of the external auditor and / or the chair of the audit committee if the non-audit fees exceed 50% of total fees payable in a calendar year without reasonable explanation.

6. REMUNERATION

6.1 DISCLOSURE

Remuneration disclosure should be transparent and understandable, facilitating comparability and accountability. We will typically vote against remuneration disclosure that fails to meet these standards.

6.2 EXECUTIVE REMUNERATION

It is our preference for executive remuneration to be designed to align the interests of management and directors with long-term shareholders and durable value creation.

We generally vote in favour of compensation plans that we consider to be clear, robust and proportionate. We will consider voting against proposals that appear permissive or excessive within the context of relevant sector and market practices, and with respect to any company specific circumstances.

We have a preference for an annual vote on executive compensation. This helps to ensure ongoing alignment between management's remuneration and the interests of shareholders.

6.3 NON-EXECUTIVE REMUNERATION

The board as a whole should determine levels of pay for non-executive directors and the non-executive chair in such a manner as to ensure alignment with shareholders' interests, taking independent advice where appropriate to encourage objectivity. Performance-based pay or share options should not typically be granted to non-executive directors and non-executive chairs. We may consider not providing our support for compensation plans that fail to meet these standards or alternatively consider voting against the chair of the remuneration committee and / or the chair of the board if deemed to be appropriate.

6.4 EMPLOYEE STOCK PURCHASE PLANS

We typically support employee stock purchase plans that align with the interests of shareholders and are appropriate in quantum. We may vote against employee stock purchase plans that fail to meet these standards or alternatively we may consider voting against the chair of the remuneration committee if deemed to be appropriate.

7. CHANGES TO CAPITAL STRUCTURE

7.1 RAISING EQUITY

We tend to vote against proposals that allow management to raise equity if the potential dilution* exceeds 10% and no specific reason for the capital increase is given. If a specific reason is given, then we will evaluate each proposal on its merits.

7.2 PRE-EMPTIVE RIGHTS

We generally vote against proposals to waive shareholders' pre-emptive rights to participate in a capital increase if the potential dilution* exceeds 10%. We may accept waiving of pre-emptive rights in certain situations such as the creation of shares to pay for acquisitions or to reward staff and will evaluate each proposal on its merits.

7.3 SHARE REPURCHASES AND REISSUANCE

We will typically approve proposals asking for permission to repurchase shares. Furthermore, we will generally vote for proposals to authorise the reissuance of previously repurchased shares as long as the potential dilution* is less than 10%.

7.4 TAKEOVER PROTECTION

We will generally vote against anti-takeover proposals or other 'poison pill' arrangements which can provide undue protection to entrenched management teams, including the authority to grant shares for such purposes.

8. PROTECTION OF SHAREHOLDER RIGHTS

8.1 VOTING STRUCTURES

Our preference is for a 'one share, one vote' structure for ordinary or common shares. We discourage any divergence from this approach, such as the adoption of dual class or otherwise unequal voting structures, as that gives certain shareholders influence or control disproportionate to their economic interests. In the event that such unequal voting structures already exist, we encourage disclosure and explanation and favour the use of 'sunset' mechanisms. We further encourage commensurate extra protections for minority shareholders (particularly in the event of a takeover bid) and have a strong preference for controlling shareholders to recuse themselves from votes where there is a potential conflict of interest and from advisory votes where it would be beneficial to determine the view of minority investors.

8.2 RELATED-PARTY TRANSACTIONS

We consider management's guidance on related-party transactions, and we will vote in favour if the resolution aligns with the long-term best interests of shareholders.

9. MISCELLANEOUS

9.1 ANNUAL REPORT AND ACCOUNTS AND DISCLOSURE EXPECTATIONS

We have a preference that company Annual Report and Accounts and proxy voting materials are available in English.

9.2 ALLOCATION OF INCOME AND DIVIDENDS

We may consider voting against proposals where the dividend allocation is below what we consider to be appropriate, and the company retains significant cash on its balance sheet without adequate explanation. We may vote against proposals if a company has not specified the dividend allocation.

*Potential dilution is calculated as (authorised shares less outstanding shares) / outstanding share count.

9.3 VAGUE OR POORLY DEFINED PROPOSALS

Where proposals are vague or poorly defined, we generally seek clarification from the company. If this is not forthcoming, we may vote against the proposal.

9.4 POLITICAL DONATIONS

We generally oppose proposals asking for permission to make political donations. In certain markets (such as the UK) where there is a legal requirement to seek pre-approval from shareholders for all political donations, we will typically support proportionate requests that are designed to protect the company against inadvertent or unauthorised donations. In these circumstances we expect the company to clearly state in its notice of meeting that it does not intend to make any political donations and to have appropriate policies in place to manage the risk of inadvertent or unauthorised political donations.

9.5 PLEDGING OF SHARES

We generally discourage the pledging of stock by management and directors of investee companies.

9.6 BUNDLED RESOLUTIONS

We review bundled resolutions on a case-by-case basis and typically encourage unbundling.

9.7 SHAREHOLDER PROPOSALS

The general meeting provides an opportunity for shareholders to signal their view on how the company is managing its risks and addressing opportunities, including whether there is a need for the board to improve its response on a particular issue.

With respect to ESG related shareholder proposals, we make decisions based on long-term financial factors. We consider there to be potential material risks that can emerge when ESG matters are not appropriately managed.

We consider ESG related resolutions and shareholder proposals on a case-by-case basis, taking account of management's recommendation. We believe that material ESG factors can be drivers of long-term investment return from both an opportunity and risk mitigation perspective. We believe the board should identify, address and oversee material risks to the business and its long-term growth, including but not limited to ESG issues.

9.8 AD-HOC ITEMS

We generally vote against proposals requesting approval for ad-hoc items (where potential proposals are not known prior to the meeting).

9.9 MATERIAL VOTES

Where we believe a resolution is material, in that the outcome could significantly affect the long-term investment return, on a best-efforts basis we will generally seek to ask clients who lend stock to recall any stock on loan.

10. PROXY VOTING DISCLOSURE

We publish aggregate quarterly voting data on our website alongside quarterly resolution-level data. Our annual Sustainability Report also includes aggregate annual voting data.

11. OWNERSHIP

This policy is owned by Walter Scott's Investment Management Committee and is reviewed on an annual basis.

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ENGAGEMENT POLICY

INTRODUCTION

Our investment philosophy is to seek out and own high quality, durable and resilient companies with long-term growth potential. We aim to be engaged owners of these companies on behalf of our clients.

The emphasis of our engagement work is on 'business-as-usual' meetings with management teams and independent board directors alike, providing a forum for our research team to ask for further information on topics that are deemed to be materially relevant to long-term financial performance. In selective instances, where we believe it to be of value to our clients, we have a more formalised and structured approach to engagement.¹

OUR APPROACH

When we invest in a company, we inform management of our shareholding and provide a copy of our Proxy Voting policy. We also set out the expectations that we consider management should have of Walter Scott. Similarly, when we sell an investment, we typically inform the company, explaining our reasons for doing so.

Given our relatively small number of investee companies, we aim to engage with most companies at least annually. This typically involves face-to-face meetings, either at our offices or on research trips, and conference calls. Research trips may include site visits and meetings with various stakeholders of the company in question. Written correspondence can also serve as a method of engagement, as well as to augment other forms of engagement.

ENGAGEMENT FRAMEWORK

There may be circumstances where it is appropriate to initiate a formal engagement pertaining to an issue at a specific investee company. Such engagements are agreed with Walter Scott's senior management and are monitored by the Proxy Voting & Engagement Group (PVEG).

Typically, formal engagements involve a series of one-to-one meetings and correspondence where we discuss our views on a particular issue. Engagement is undertaken to seek to improve the long-term returns of companies and therefore to create long term value for clients, consistent with applicable fiduciary duties and client objectives.

Given our regular engagement with companies, and our position as long-term owners, the need for escalation is often limited. We also recognise that it can take time for certain issues to progress. However, if we are not satisfied with the progress of an engagement, we will further involve the PVEG in the first instance. Where appropriate, the Investment Stewardship & Sustainability Committee (ISSC), advised by the PVEG, will determine the approach going forward on a case-by-case basis. Steps taken may include the following:

 Communication with more senior management or board members

- ⊖ A formal letter
- Engagement with the chairperson of the relevant board committee
- Subsequently voting against or abstaining on management proposals.

In the event that we do not get comfortable, it may contribute to a decision to sell our investment.

A discussion related to environmental, social and governance issues may occur where we deem it is in the long-term financial interest of shareholders. Our tailored approach enables us to focus on the issues or concerns material to each company. While these issues will inevitably differ by company, they will typically fall within one of the following categories, where appropriate:

- Business Strategy
- Environmental and Climate Considerations
- Social Considerations and Human Capital
- Corporate Governance

Responsibility for company engagement sits with the investment manager or analyst who covers the stock. However, reflecting our team approach, the decision to pursue a specific engagement objective can come from a number of sources:

¹We do not acquire or hold securities for the purpose or effect of changing or influencing control of management for purposes of Rule 13d-1(b) and Rule 13d-1(c) of the Securities Exchange Act of 1934, as amended.

- The investment manager or analyst responsible for the research into the company identifies an objective and seeks confirmation to proceed from the Chair(s) of ISSC and/or Head of Research.
- Another member of the Research team, Investment Executive or Stewardship & Sustainability team identifies an objective and flags this to the investment manager or analyst responsible for the company. Agreement to proceed is then sought from the Chair(s) of ISSC and/or Head of Research.
- The PVEG identifies engagement objectives for specific companies or a thematic engagement across multiple companies. Our Engagement Policy applies to all engagement with all investee companies, and with prospective investee companies (where applicable).

PROXY VOTING

We engage with companies on proxy voting on a case-by-case basis, allowing us to express our views on specific issues, and to contribute to protecting and promoting the best interests of our clients. Considered proxy voting enables us to support effective corporate governance and the management of material risks (including, but not limited to, sustainability), supporting long-term shareholder value creation. Further details can be found in our Proxy Voting Policy.

MONITORING ENGAGEMENT

It is the responsibility of the relevant investment manager or analyst to monitor the progress of engagements using a consistent process set by the ISSC. Any salient issues are discussed with the PVEG and, if appropriate, the wider Research team, ISSC and Investment Executive. The ISSC monitors engagements and the effectiveness of our approach at a formal quarterly meeting.

COLLABORATION

We think collaboration with other investors can be a useful tool in certain situations. For example, collective engagement can help drive ongoing improvements in governance and sustainability practices at our investee companies. As well as collaborating on company-specific matters, we may also choose to engage with other investors on regulatory and policy matters, as well as engaging with regulators and policymakers directly on relevant issues.

Whether to collaborate is a decision that we approach on a case-by-case basis and is the responsibility of the ISSC, on the recommendation of the PVEG or the Sustainability Policy and Regulation Group as appropriate. We will only undertake to work with other investors if we believe it is likely to prove effective and that it is in the best interests of our clients, and provided we can do so in a manner that is in full compliance with all applicable laws and regulations.

CONFLICTS OF INTEREST

In the event of a conflict of interest, or potential conflict of interest, we follow our Conflicts of Interest Policy. We also adhere to the conflicts policy of our parent company, BNY. Our Proxy Voting Policy outlines our approach to any ambiguity or potential conflicts of interest in relation to proxy voting.

REPORTING

All engagements are recorded on internal systems and meeting notes are sent to all relevant parties within Walter Scott. Under the European Union's Shareholder Rights Directive II (EU 2017/828), we publish an annual report outlining how we have implemented our engagement policy in the previous 12 months. This regulation was incorporated into United Kingdom Law in June 2019.

Responsibility for internally reporting material changes lies with Investment Operations. Quarterly updates requested from the relevant investment manager/analyst will inform internal reporting to the ISSC on all material changes during the period.

OWNERSHIP

This policy is owned by the Investment Management Committee and is reviewed annually.

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