

# EMERGING MARKETS EQUITY STRATEGY

as at 31 March 2025

We have a highly selective, concentrated approach to investing in companies that can deliver compound wealth creation over the long term, because we believe that it is companies that create wealth, not equity markets.

## INVESTMENT APPROACH

### Company focus

Unconstrained, rigorous in-house company research is based on our consistently applied philosophy and process. We only select those businesses which meet our stringent investment criteria, regardless of their geography or industry.

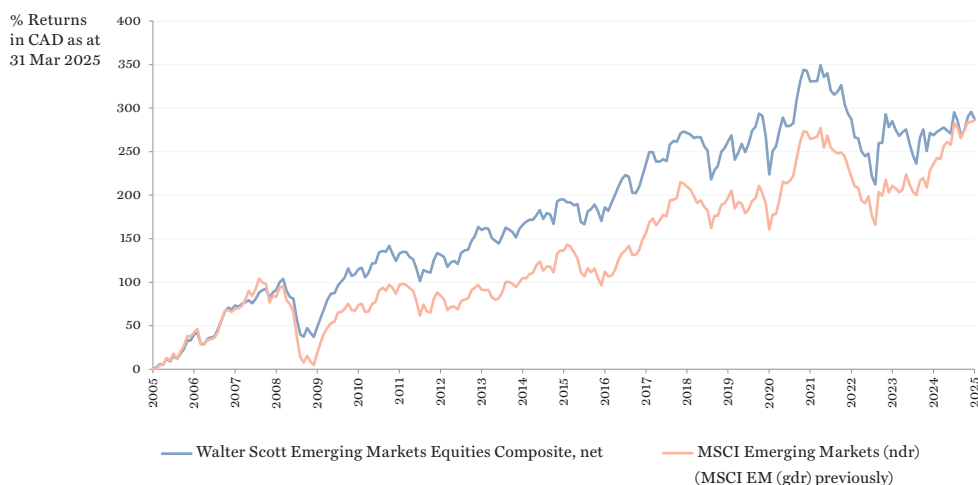
### Team approach

We invest as a team. Our experienced investment team challenges, debates, and agrees all proposals.

### Investment horizon

We invest for the long term in order to exploit the power of compound growth. Our research process is designed to identify well-managed, enduring and resilient companies, taking all relevant factors into account.

## 20-YEAR CUMULATIVE PERFORMANCE



## ANNUALISED PERFORMANCE

Returns in CAD % as at 31 March 2025	1 Year	3 Years	5 Years	10 Years	15 Years	20 Years	25 Years
Walter Scott Emerging Markets Equities Composite, net	5.1	0.0	3.7	2.8	4.0	7.0	6.3
MSCI Emerging Markets (ndr) (MSCI EM (gdr) previously)	15.0	6.4	8.2	5.0	5.5	7.0	5.7

## CALENDAR YEAR PERFORMANCE

Returns in CAD % as at 31 March 2025	YTD	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Walter Scott Emerging Markets Equities Composite, gross	3.6	0.5	5.0	-14.8	-0.3	10.2	18.9	-7.0	20.4	5.3	9.2
Walter Scott Emerging Markets Equities Composite, net	3.4	-0.2	4.2	-15.5	-1.0	9.4	18.0	-7.7	19.5	4.6	8.4
MSCI Emerging (ndr)	3.0	17.3	6.9	-14.3	-3.4	16.2	12.4	-6.9	28.3	7.3	2.0
Excess Returns (net vs index)	0.4	-17.5	-2.7	-1.2	2.4	-6.8	5.6	-0.8	-8.8	-2.8	6.3

**Past performance is not a guide to future performance and returns may also increase or decrease as a result of currency fluctuations.**

Source: Walter Scott (Strategy), MSCI (Index). Gross performance returns do not reflect the deduction of investment advisory fees which if applied would reduce returns but they do reflect the reinvestment of dividends and/or other earnings. Net performance returns reflect the deduction of a model management fee of 0.75% per annum and the reinvestment of dividends and/or other earnings. Please refer to the back page for further information.

MSCI Emerging Markets is used as a comparative index for this strategy for illustrative purposes. The strategy does not aim to replicate the composition or performance of the comparative index.

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## STRATEGY OVERVIEW

The Emerging Markets Equity strategy aims to provide investors with a favourable real rate of return over the long term by investing in a portfolio of leading companies listed primarily in emerging markets. The strategy may also invest in companies which have the majority of their business or assets located in emerging markets but which are listed elsewhere. Stocks are selected through fundamental, in-house company analysis.

The portfolio will typically consist of 40-60 world-class companies we consider capable of generating superior real returns over the long-term. These will be companies which we believe demonstrate high levels of durable growth and profitability, alongside strong balance sheets.

Our unconstrained approach typically leads to portfolios that bear little or no resemblance to any stock market index.

**C\$105.7bn firm wide AUM**  
**C\$0.5bn emerging markets equity strategy AUM**  
**Composite inception date: 30 November 1997**

## PORTFOLIO CHARACTERISTICS

	Portfolio
Number of Securities	44
Operating Margin	15.6%
ROE	16.0%
Net Debt to Equity*	11%
P/E Ratio	16.9x
Dividend Yield**	2.5%
Active Share	82%
Portfolio Turnover (Typical Annual Range)†	10%-20%

Source: Walter Scott, FactSet & MSCI. Portfolio Characteristics are subject to change and are based on a Walter Scott Emerging Markets Equity representative portfolio as at 31/03/2025.

\*Net Debt to Equity figure excludes securities from the financial sector.

\*\*Calculated, based on MSCI definition, using current holdings and reflecting the deduction of a model fee of 0.75% per annum (see Fees section for more detail).

†Based on the last 10 calendar years of representative portfolio turnover.

## TOP TEN STOCKS

Stock	% of portfolio
Taiwan Semiconductor	7.0
Tencent Music Entertainment	4.5
Tencent	4.5
AIA	3.9
TOTVS	3.4
Samsung	3.3
Dino Polska	3.2
Leeno Industrial	3.0
Mindray	2.9
AirTAC International	2.9

## SECTOR

Information technology	25.3%	
Industrials	16.0%	
Consumer staples	13.6%	
Communication services	12.0%	
Consumer discretionary	10.8%	
Financials	7.8%	
Healthcare	4.8%	
Utilities	3.3%	
Real estate	2.2%	
Materials	1.2%	
Liquidity	3.0%	

## COUNTRY

China	27.9%	
Taiwan	20.2%	
South Korea	11.3%	
Mexico	7.8%	
Brazil	7.1%	
Poland	5.4%	
Hong Kong	3.9%	
Indonesia	3.4%	
Other developed*	3.2%	
Philippines	2.0%	
South Africa	1.9%	
Vietnam	1.5%	
Malaysia	1.3%	
Liquidity	3.0%	

\* includes Singapore and USA

Source: Walter Scott, Emerging Markets Equity representative portfolio as at 31/03/2025 used to demonstrate Top Ten Stocks, Sector and Region information. The representative portfolio adheres to the same investment approach as the Walter Scott Emerging Markets Equity Strategy. All holdings are subject to change. Information is historical and may not reflect current or future portfolio's. Percentages may not equal 100% due to rounding.

This information should not be considered a recommendation to purchase or sell any security. The data shown should not be relied upon as a complete listing of the strategy's holdings as information on particular holdings may be withheld. There is no assurance that any securities shown will remain in a portfolio at the time you receive this factsheet or that securities sold have not been repurchased. It should not be assumed that the holdings listed were or will prove to be profitable or that the investment decisions Walter Scott makes in the future will be profitable or will equal the investment performance illustrated.

## CONTACT

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## EXPLANATORY NOTES

To receive a list of composite descriptions of Walter Scott and/or GIPS® reports, please email [clientservice@walterscott.com](mailto:clientservice@walterscott.com) or contact the Client Management team using the telephone number or address shown at the end of this document.

## COMPOSITE DESCRIPTION

This composite includes all emerging markets portfolios. Portfolios within the composite typically hold 40 to 60 stocks. *Benchmark change: On 1st January 2018, the benchmark was changed from MSCI Emerging Markets (gdr) to MSCI Emerging Markets (ndr). This change has been applied to the composite effective 1st January 2001. The revision has been made as the ndr (net dividends re-invested) index applies withholding tax rates that are more similar to the constituents of the composite than the tax rates applied to the gdr (gross dividends re-invested) index. Prior to 1st January 2001, only the gdr index was in existence.*

## FEES

Net of management fee composite returns are calculated by deducting a model fee from the gross return. Actual management fees may differ from the model fees used and performance-based fees may result in higher fees than model fees applied. The model fee rate is higher than the 10-year average actual composite fee rate as at 31 December 2023. The model rate deducted is equivalent to the highest fee rate that would be charged to the intended audience. For further details of fee rates see Part II of Form ADV.

## PORTFOLIO CHARACTERISTICS DEFINITIONS

Please contact us on [clientservice@walterscott.com](mailto:clientservice@walterscott.com)

for further information on the methodologies used in the calculation of the portfolio characteristics shown.

## BENCHMARK DEFINITION

MSCI Emerging Markets: an equity benchmark that represents large and mid-cap equity performance across emerging markets countries. It is not directly exposed to developed markets. Further information can be found at [www.msci.com](http://www.msci.com).

## KEY INVESTMENT RISKS

**Equities** are subject to market, market sector, market liquidity, issuer, and investment style risks, to varying degrees. **Small and mid-sized company stocks** tend to be more volatile and less liquid than larger company stocks as these companies are less established and have more volatile earnings histories. Investing in **foreign denominated and/or domiciled securities** involves special risks, including changes in currency exchange rates, political, economic, and social instability, limited company information, differing auditing and legal standards, and less market liquidity. These risks generally are greater with emerging market countries.

Investment return and principal value of an investment will fluctuate, so that when an investment is sold, the amount returned may be less than that originally invested.

## IMPORTANT REGULATORY INFORMATION

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