

# CONCENTRATED INTERNATIONAL EQUITY STRATEGY

as at 30 June 2025

We have a highly selective, concentrated approach to investing in companies that can deliver compound wealth creation over the long term, because we believe that it is companies that create wealth, not equity markets.

## INVESTMENT APPROACH

### Company focus

Unconstrained, rigorous in-house company research is based on our consistently applied philosophy and process. We only select those businesses which meet our stringent investment criteria, regardless of their geography or industry.

### Team approach

We invest as a team. Our long-tenured, experienced investment team challenges and debates all proposals.

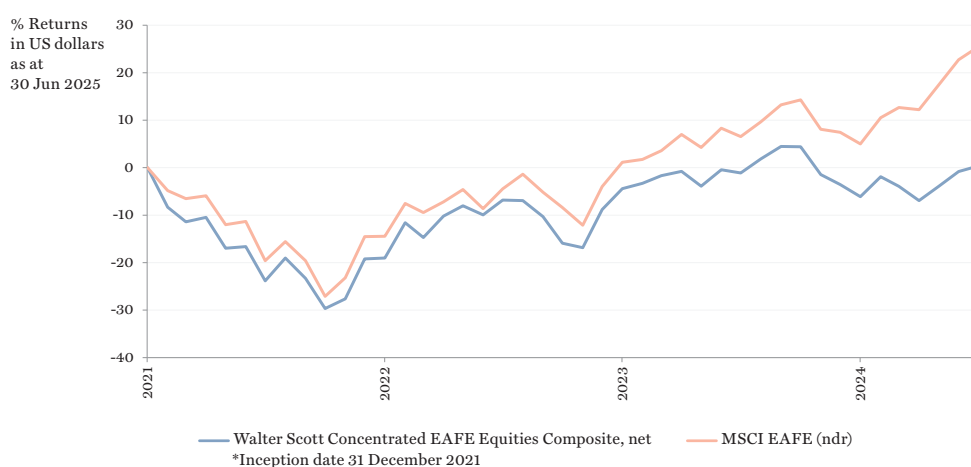
### Long-term investment horizon

We invest for the long term in order to exploit the power of compound growth.

### ESG integration

Analysis of environmental, social and governance (ESG) risks and opportunities is integrated into our investment process. We believe that financially material ESG factors can be an important indicator of a company's ability to prosper over the long term.

## CUMULATIVE PERFORMANCE SINCE INCEPTION\*



## ANNUALISED PERFORMANCE

Returns in US dollars % as at 30 June 2025	1 Year	3 Years	Since inception*
Walter Scott Concentrated EAFE Equities Composite, net	1.5	9.6	0.1
MSCI EAFE (ndr)	17.7	16.0	6.7

## CALENDAR YEAR PERFORMANCE

Returns in US dollars % as at 30 June 2025	YTD	2024	2023	2022
Walter Scott Concentrated EAFE Equities Composite, gross	7.3	-1.0	18.9	-18.4
Walter Scott Concentrated EAFE Equities Composite, net	6.9	-1.7	18.0	-19.0
MSCI EAFE (ndr)	19.4	3.8	18.2	-14.5
Excess Returns (net vs index)	-12.6	-5.6	-0.2	-4.6

**Past performance is not a guide to future performance and returns may also increase or decrease as a result of currency fluctuations.**

Source: Walter Scott (Strategy), MSCI (Index). Gross performance returns do not reflect the deduction of investment advisory fees which if applied would reduce returns but they do reflect the reinvestment of dividends and/or other earnings. Net performance returns reflect the deduction of a model management fee of 0.75% per annum and the reinvestment of dividends and/or other earnings. Please refer to the back page for further information. Walter Scott Concentrated International Equities Composite is also known as the Walter Scott Concentrated EAFE Equities Composite.

MSCI EAFE is used as a comparative index for this strategy for illustrative purposes. The strategy does not aim to replicate the composition or performance of the comparative index.

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## STRATEGY OVERVIEW

The Concentrated International Equity strategy aims to provide investors with a favourable real rate of return over the long term by investing in a concentrated portfolio of leading companies located outside of the US. Stocks are selected through fundamental, in-house company analysis.

The portfolio will typically consist of 25-30 world-class companies we consider capable of generating superior real returns over the long-term. These will be companies which we believe demonstrate high levels of durable growth and profitability, alongside strong balance sheets.

Our unconstrained approach typically leads to portfolios that bear little or no resemblance to any stock market index.

**US\$77.9bn firm wide AUM**  
**US\$0.2bn concentrated international equity strategy AUM**  
**Composite inception date: 31 December 2021**

## PORTFOLIO CHARACTERISTICS

	Portfolio
Number of Securities	28
Operating Margin	15.8%
ROE	16.7%
Net Debt to Equity*	44%
P/E Ratio (LTM)	21.2x
Dividend Yield**	2.2%
Active Share	88%

Source: Walter Scott, FactSet & MSCI. Portfolio Characteristics are subject to change and are based on a Walter Scott Concentrated EAFE Equity representative portfolio as at 30/06/2025.

\*Net Debt to Equity figure excludes securities from the financial sector.

\*\*Gross of fees.

## TOP TEN STOCKS

Stock	% of portfolio
Amadeus IT Group	5.8
SAP	5.4
Taiwan Semiconductor	5.4
Compass Group	4.9
AIA	4.5
Air Liquide	4.2
ASML	4.1
Alimentation Couche-Tard	4.0
Experian	3.9
Universal Music	3.6

## SECTOR

Information technology	18.0%	<div></div>
Healthcare	17.2%	<div></div>
Industrials	16.8%	<div></div>
Consumer discretionary	16.2%	<div></div>
Consumer staples	7.5%	<div></div>
Materials	7.3%	<div></div>
Financials	4.5%	<div></div>
Communication services	3.6%	<div></div>
Energy	3.6%	<div></div>
Real estate	3.3%	<div></div>
Liquidity	2.1%	<div></div>

## REGION

Europe ex UK	54.1%	<div></div>
Japan	12.1%	<div></div>
Asia Pacific ex Japan	10.2%	<div></div>
UK	8.8%	<div></div>
Canada	7.2%	<div></div>
Emerging Markets	5.4%	<div></div>
Liquidity	2.1%	<div></div>

Source: Walter Scott, Concentrated EAFE Equity representative portfolio as at 30/06/2025 used to demonstrate Top Ten Stocks, Sector and Region information. The representative portfolio adheres to the same investment approach as the Walter Scott Concentrated EAFE Equity Strategy. All holdings are subject to change. Information is historical and may not reflect current or future portfolio's. Percentages may not equal 100% due to rounding.

This information should not be considered a recommendation to purchase or sell any security. The data shown should not be relied upon as a complete listing of the strategy's holdings as information on particular holdings may be withheld. There is no assurance that any securities shown will remain in a portfolio at the time you receive this factsheet or that securities sold have not been repurchased. It should not be assumed that the holdings listed were or will prove to be profitable or that the investment decisions Walter Scott makes in the future will be profitable or will equal the investment performance illustrated.

## CONTACT

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## EXPLANATORY NOTES

To receive a list of composite descriptions of Walter Scott and/or GIPS® reports, please email [clientservice@walterscott.com](mailto:clientservice@walterscott.com) or contact the Client Management team using the telephone number or address shown at the end of this document.

## COMPOSITE DESCRIPTION

This composite includes all global portfolios ex USA that are predominantly invested in large and mid-cap equities. Portfolios within the composite typically hold 25 to 30 stocks.

## FEES

Net of management fee composite returns are calculated by deducting a model fee from the gross return. Actual management fees may differ from the model fees used and performance-based fees may result in higher fees than model fees applied. The model fee rate is higher than the since inception average actual composite fee rate as at 31 December 2024. The model rate deducted is equivalent to the highest fee rate that would be charged to the intended audience. For further details of fee rates see Part II of Form ADV.

## PORTFOLIO CHARACTERISTICS DEFINITIONS

Please contact us on [clientservice@walterscott.com](mailto:clientservice@walterscott.com) for further information on the methodologies used in the calculation of the portfolio characteristics shown.

## BENCHMARK DEFINITION

MSCI EAFE: a global equity benchmark that represents large and mid-cap equity performance across developed markets countries excluding North America. It is not directly exposed to emerging markets. Further information can be found at [www.msci.com](http://www.msci.com).

## KEY INVESTMENT RISKS

**Equities** are subject to market, market sector, market liquidity, issuer, and investment style risks, to varying degrees. **Small and mid-sized company stocks** tend to be more volatile and less liquid than larger company stocks as these companies are less established and have more volatile earnings histories. Investing in **foreign denominated and/or domiciled securities** involves special risks, including changes in currency exchange rates, political, economic, and social instability, limited company information, differing auditing and legal standards, and less market liquidity. These risks generally are greater with emerging market countries.

Investment return and principal value of an investment will fluctuate, so that when an investment is sold, the amount returned may be less than that originally invested.

## IMPORTANT REGULATORY INFORMATION

**This information is for institutional investors only. This is a financial promotion.**

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