

IN CONVERSATION:

# A CLOSER LOOK AT THE INTERNSHIP EXPERIENCE AT WALTER SCOTT

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**JONNY PEACH**

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Catching up with Operations Intern Jonny Peach in Princes Street Gardens, I got a glimpse into what the internship looks like from the client-facing side of the firm. We spoke about his experience during his time there and how it has shaped his view on the industry.

## **FROM UNIVERSITY TO WALTER SCOTT – WHAT'S THE PATH THAT BROUGHT YOU HERE?**

Throughout my studies, I gained experience at an AI medical data startup, followed by a summer in investment banking. Both these roles deepened my interest in finance and working with clients. I first heard about Walter Scott through word of mouth. It stood out as a smaller firm with a strong presence in the industry. I was particularly drawn to the client management role, which felt like a natural next step that would build on my previous experience.

What really impressed me during the application process was the personal touch. After encountering AI screening and video interviews at other firms, it was refreshing to be invited for an in-person interview. I was also encouraged by the firm's low staff turnover, which gave me confidence in the culture and support available here.

## **WHAT WERE YOUR FIRST IMPRESSIONS STARTING OUT AT WALTER SCOTT?**

I was nervous beforehand, but from the very first meeting, I felt genuinely welcomed. Once the interns gathered on day one, we quickly began getting to know each other. Throughout the week we naturally bonded, spending much of the day together, including lunch.

The client management department is one of the largest, yet everyone took the time to introduce themselves personally. They also made an effort to arrange one-on-one conversations, sharing insights about their own experiences at Walter Scott, which I found incredibly valuable.

Sitting in on the first Monday meeting, the close-knit nature of the firm was clear. Representatives from each team shared their weekly updates, with senior management present and actively leading the discussion.

**THINKING BACK TO YOUR FIRST WEEK AT WALTER SCOTT,  
HOW DID YOU FEEL AFTERWARDS?**

Our introduction week helped us settle in quickly and feel part of the firm from day one. It also gave us a clear understanding of how the different departments fit together. The asset management training day provided a broad overview of the industry and created space for us to ask questions and learn from the team.

The week ended with the annual summer BBQ, which was a great opportunity to meet people across the firm. I had conversations with senior management who were incredibly down to earth. That helped put me at ease and made the environment feel welcoming.

By the end of the first week, I felt both informed and comfortable in my role. The training had given me a strong foundation, and I left excited for week two – ready to get started on the work ahead!

*It felt like the perfect mix of structure, learning, and connection.*

**WHAT INSIGHTS HAS YOUR EXPERIENCE IN OPERATIONS GIVEN YOU  
INTO THE WORLD OF ASSET MANAGEMENT?**

Having the opportunity to engage with such experienced professionals was insightful. The client-facing teams brought diverse backgrounds and specialised knowledge, whether focused on specific regions or client types. One of the standout moments was sitting in on a full-morning meeting with a key client. It was an invaluable experience to hear each member of the Walter Scott team present their pitches, showcasing their expertise.

Moreover, I was entrusted with preparing reports for the entire company weekly meeting, ensuring accuracy and timely distribution to the wider firm. I was also tasked with researching business development opportunities for the Boston office. These experiences gave me a real sense of responsibility.

Due to the flexibility of the internship, I also spent time across the firm participating in a wide range of meetings.

Memorably, I attended research meetings with the CEOs of major global companies. This made for an engaging internship experience and gave me a holistic view of the industry.

*Speaking to senior management and highly experienced members of my own team gave me clarity and advice that I will take long after this internship has ended.*

**WHAT'S IT BEEN LIKE SPENDING YOUR SUMMER WORKING  
IN THE HEART OF EDINBURGH?**

It's been great! Although I have lived here for the past four years, experiencing the city from a professional perspective was fantastic. Being based in Charlotte Square revealed a side of Edinburgh I hadn't fully appreciated before. Having learned about Edinburgh's history as a financial centre, it was fascinating to gain a deeper understanding of its significance and to work in such a prestigious part of the city.

**HOW HAS THIS INTERNSHIP SHAPED YOUR THINKING ABOUT YOUR FUTURE?**

This internship reshaped my career interests, as I came into Walter Scott unsure if investment management was the correct career path for me. Through Walter Scott's integration of interns, constant education, and welcoming atmosphere, I have left confident in my interest to work in investment management. I have found I can excel in an environment where I am consistently challenged and allowed to make a real contribution, no matter my level of experience. This internship has bolstered my own confidence about entering the world of work and has shown me that being conscientious and showing a sense of curiosity is invaluable in any profession.

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**Client Management**

The Client Management team at Walter Scott are the first point of contact for the wide-ranging needs of Walter Scott clients. The client service team is principally responsible for serving and communicating with clients as well as meeting and corresponding with prospective clients across the world.

**WANT TO FIND OUT MORE ABOUT THE INTERNSHIP OPPORTUNITIES AVAILABLE AT WALTER SCOTT?**

Please visit [www.walterscott.com/careers](http://www.walterscott.com/careers) for details and application information.

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